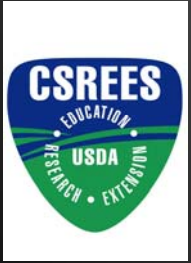




# Economic Development Implications of a Biomaterials Industry in North Dakota

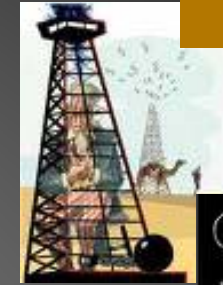
Transition to a Bioeconomy:  
Environmental and Rural  
Development Impacts  
Farm Foundation  
October 15-16, 2008  
St. Louis, MO

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# Rationale

EISA, 2007



Carbon  
neutral

- Forces that have stimulated interest in biobased fuels and materials previously stated
  - Crude oil prices
  - Reliance on foreign oil
  - Environmental considerations
  - Mandates
- Considerable discussion and research into process technologies, pretreatment, feedstock availability and cost

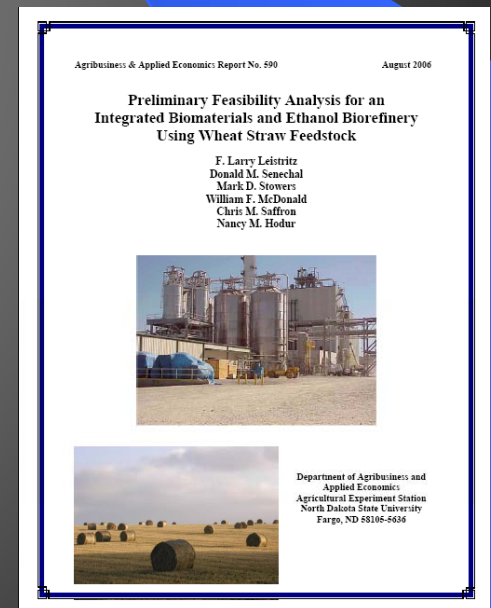
*But what about the  
economic development potential?*

# Methods: Corn Ethanol

- Based on recently completed studies, able to do a comparison.
  - Corn ethanol facilities provided estimates of payroll and construction costs (Hodur et al. 2006)
  - Corn requirements and transportation costs from Iowa study (Swenson and Eathington 2006)
  - Other expenditures were assumed to be in the same proportion to payroll as other agricultural processing facilities (Coon and Leistritz 2003, 2001, 1997)

# Methods: Cellulosic Ethanol

- Part of a study examining the economic feasibility of a biorefinery using wheat straw as feedstock (Leistritz et al 2006)
- Estimates based on an economic-engineering model developed by NREL
- Leistritz et al 2006 estimated total annual operating expenditures and the percentage that represented in-state expenditures



# Methods: Corn and cellulosic ethanol secondary impacts

- North Dakota Input-Output Model was used to estimate total economic impacts (direct and secondary).



Red Trail Ethanol, Richardton



Blue Flint Ethanol, Underwood



# Economic Impact of 50 Million Gallon Corn Ethanol Plant

- Direct Economic Impacts
  - Construction Costs (one time, in state) \$12.5 million
  - Annual Expenditures (in state)\* \$16.8 million
    - Households \$3.6 million
    - Coal\*\* \$8.25 million
    - Employment 40 workers
- Total Direct Economic Impacts \$16.8 million
  - Direct and Secondary \$45.8 million
  - Secondary Employment 497 workers

\*Purchase price of corn not included

\*\*Coal represents in-state expenditure

# Economic Impact of 50 Million Gallon Cellulosic Ethanol Plant—Wheat Straw

- Direct Economic Impacts
  - Construction Costs (one time, 15% in state) \$ 26.4 million
  - Annual Expenditures (in state) \$ 53.0 million
    - Feedstock \$ 36.3 million
      - Payments to farmers \$16.4 million
      - Baling \$11.0 million
      - Transportation \$ 8.8 million
    - Payroll \$2.7 million
    - Employment 77 workers
  - Total Direct Economic Impacts \$ 53.7 million
    - Direct and Secondary (statewide) \$ 185.2 million
    - Secondary Employment 2,400 workers  
(includes feedstock harvest and transportation)

# Comparison: One 50 million gallon per year plant

- Total construction costs:
  - \$83 million ~vs~ \$176 million.....**2x**
- Annual operating expenditures:
  - \$17 million\* ~vs~ \$53 million.....**3x**
- Direct Employment
  - 40 workers ~vs~ 77 workers.....**2x**
- Secondary Employment
  - 500 workers ~vs~ 2,400.....**5x**

\*excludes corn, includes coal



# Regional Economic Development Implications

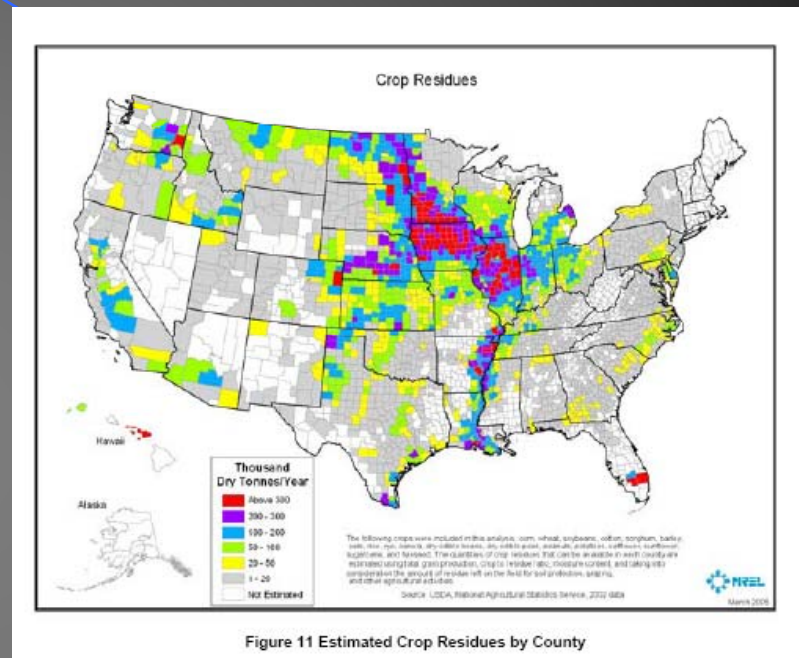
Energy Independence and  
Security Act of 2007



- Goal of 36 billion gallons of ethanol by 2022
- 21 billion gallons of advanced biofuels, of which 16 billion gallons from cellulose
- Require 320 plants, 50 million gallons each

# Regional Economic Development Implications (cont.)

- 60 percent of total biomass come from the Midwest and Northern Great Plains



- 60 percent of 16 billion gallons is 9.6 billion gallons which would require 192 plants, 50 million gallons each

# Regional Economic Development Implications—12 state region\*

- Construction Costs\*\* \$34 billion
- Annual Direct Expenditures\*\*\*\$10 billion
- Direct Employment\*\*\*\* 15,000 workers
- Secondary Employment
  - Many thousand additional jobs in feedstock harvest and transportation

\*9.6 billion gallons, 192---50 million gallon plants

\*\*\*\$53 million each

\*\*\$176 .5 million each

\*\*\*\*77 workers per plant

# Benefits of a Biomaterial Industry in North Dakota

- 8.6 percent of NC Region's potential biomass would come from North Dakota
- 16 plants, 50 million gallons each, could be located in North Dakota
- *Initial investment\*: 3.1 billion, \$465 million in state*

*\*176.5 million each*

	million dry tonnes
Iowa	34.5
Illinois	27.0
Minnesota	25.0
North Dakota	17.2
Total N. Central Region	198.8



Red Trail Energy, Richardton

# Benefits of a Biomaterial Industry in North Dakota

- Annual operations of 16 plants (in state expenditures only): ***over \$800 million\****
- Annual direct economic contribution of lignite mining, conversion industry, and related activities in North Dakota:
  - \$634 million in 2006
  - \$734 million in 2007  
(Coon and Leistritz 2008)



Dakota Westmoreland Corp, Beulah

\*Does not include construction costs

# Implications:



- ND and other “biomass belt” states are well placed to capture the economic impacts of an emerging industry, plants will be located near the feedstock source.
- Obviously these estimates were calculated prior to recent increases in prices of petroleum, construction materials, ag inputs, and commodities
- This could be a very substantial economic development opportunity perhaps the largest in a generation
- This could substantially change the economic and demographic make-up of some Midwestern and Great Plain counties



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# Questions?

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